

## Message Text

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PAGE 01 USBERL 02788 271426Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W  
-----271429Z 131058 /43

R 271505Z DEC 76  
FM USMISSION USBERLIN  
TO USDOC WASHDC UNN  
INFO SECSTATE WASHDC 3664  
AMEMBASSY BERLIN UNN  
AMEMBASSY BONN UNN  
AMEMBASSY BRUSSELS  
AMEMBASSY VIENNA

UNCLAS USBERLIN 2788

USDOC FOR BEWT/TDAD AND BEWT/TPD; VIENNA FOR TDO

E.O.11652: N/A

TAGS: BEXP, BTIO, CZ, EEWT, GE, GW, PO, UR, WB  
SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 428/02/PO 232

2. 122376

3. J.E.E. CORBETT

4. 428 GERMANY

5. D

6A. REPLY TO --

6B. HERR LUCIUS AND HERR GEBHARDT

6C. FA. HEINZ H. PIETZSCH, JUNSTSTOFFE  
BAYREUTHER STR. 7  
D-1000 BERLIN 30, GERMANY

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PAGE 02 USBERL 02788 271426Z

7. TWL.: (030)-24-20-21; TELEX 01 83 694 HHPIE;  
TELEGRAM: PICASO BERLINWEST

8. SE BELOW

9. 112 - DISTRIBUTORSHIP

10. 2819998-0000 (VALUE UNKNOWN) ALL TYPES OF INDUSTRIAL CHEMICALS USED IN PRODUCTION OF SYNTHETIC MATERIALS, ESPECIALLY TEXTILES.

WEST BERLIN IMPORTER AND DISTRIBUTOR SPECIALIZING IN EAST-WEST TRADE WITH THE GDR, CZECHOSLOVAKIA, POLAND AND THE SOVIET UNION DESIRES TO ACT AS DISTRIBUTOR FOR AMERICAN CHEMICALS MANUFACTURERS FOR WEST BERLIN AND EAST EUROPEAN MARKETS. FIRM ENJOYS EXCELLENT BUSINESS REPUTATION AND IS ALREADY DISTRIBUTOR IN THESE MARKETS FOR DOW CHEMICAL AND DU PONT DE NEMOURS INTERNATIONAL S.A. DAVIS

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** INVESTMENT OPPORTUNITIES, FOREIGN INVESTMENTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 27 DEC 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976USBERL02788  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760472-1075  
**From:** USBERLIN  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1976/newtext/t19761211/aaaaajpp.tel  
**Line Count:** 74  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** vogelfj  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 10 JUN 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <10 JUN 2004 by chengls>; APPROVED <22 DEC 2004 by vogelfj>  
**Review Markings:**

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Declassified/Released  
US Department of State  
EO Systematic Review  
04 MAY 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRIVATE TRADE OPPORTUNITY  
**TAGS:** BEXP, BTIO, EEWT, CZ, GC, GE, PO, UR, WB, US  
**To:** COM  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006